

# Tailoring Complex Pain Treatments: Strategies for Working With Providers

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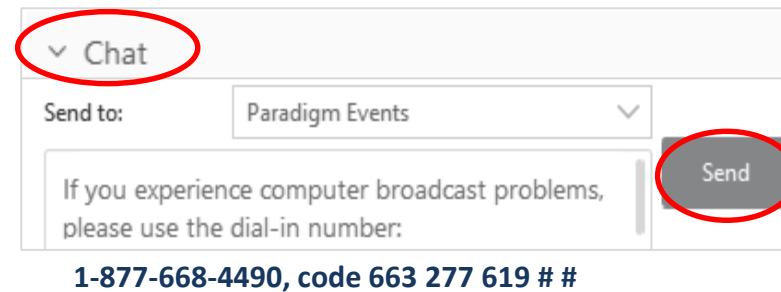
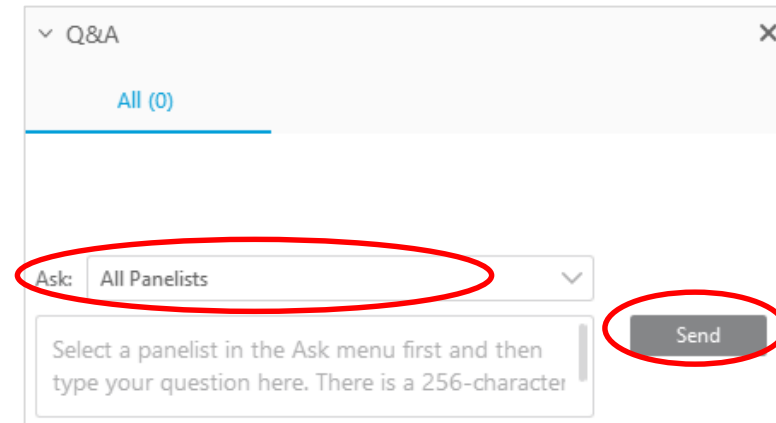
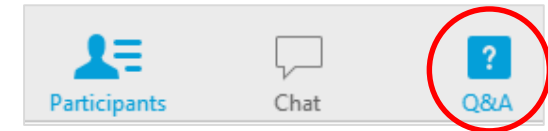
**OUTCOMES**

**Graves Owen, MD, Paradigm Medical Director**

**Steven Moskowitz, MD, Paradigm Senior Medical Director**

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# Today's Learning Objectives

1. **Identify** common psychosocial factors that cause delayed recovery
2. **Discuss** how to summarize psychosocial observations to have meaning to a provider
3. **Learn** effective strategies to encourage treating physicians to incorporate psychosocial factors into treatment
4. **Understand** how to account for psychosocial needs when a provider will not participate

# Today's Speakers

**Graves Owen, MD**  
**Paradigm Medical Director**



**Steven Moskowitz, MD**  
**Paradigm Senior Medical Director**



- Head of Medicine, Texas Pain Rehabilitation Institute
- Past-president, Texas Pain Society
- Peer reviewer on pain medicine, American Academy of Pain Medicine
- Chairman of the Board, Texas Pain Foundation

- Leads Paradigm's pain program
- Psychiatrist with 30 year experience chronic pain, neurological rehabilitation
- 30 years experience in managed care and program development
- Certified in Managed Care Medicine



# Overview

# Psychosocial Factors Always Play a Role in Delayed Recovery

*These factors should inform treatment approach*

**Biomedical model: Attributes disease to biological factors.**

**Management: Endless diagnostics, drugs and surgical interventions.**

**Biopsychosocial model: Disease outcome based on interaction of factors.**

- ***Biomedical:*** physical, ongoing tissue injury
- ***Psychological:*** mood, personality, behavior, beliefs, coping
- ***Social:*** cultural, familial, socioeconomic, vocational

**Management: Rehabilitation, health literacy, adjustment, compliance, self-care.**

# What is Pain? What is Suffering?

- **Pain**: an unpleasant sensory and emotional experience with actual or potential tissue damage or described in terms of such damage
- **Suffering**: distress, perceived hardship
- Some people express severe pain/suffering beyond actual or potential tissue damage

Suffering out of proportion to pain often reflects a poor ability to cope with adversity

# What is Disability Perception?

*An individual's perceived degree of disability*

**Disability perception does not always correlate with physical pathology.**

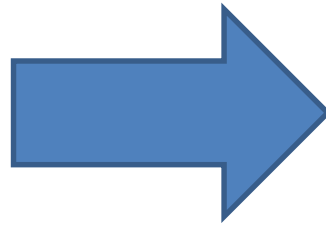
**It can strongly correlate with unstable psychosocial issues.**



# Psychosocial Comorbidities Magnify Perception of Pain and Disability

*Which leads to pain behaviors*

**Dramatic suffering**  
+  
**Magnified disability  
perception**



**Unstable psychosocial  
behavior**

# Most Predictors of Poor Outcome/Chronicity Are Psychosocial

Maladaptive coping behaviors<sup>1</sup>

Nonorganic signs<sup>1</sup>

Functional impairment<sup>1</sup>

General health status

Presence of psychiatric comorbidities<sup>1</sup>

Previous work injury with extended lost time<sup>2</sup>

History of substance abuse

Family history of being on compensation

Chronic opioids

Geographic factors/providers<sup>2</sup>

Sources:

1. Chou et al. Will this patient develop persistent disabling low back pain? JAMA 2010;303(13):1295-1302.

2. Early Predictors of Chronic Work Disability, A Prospective, Population-Based Study of Workers, With Back Injuries

# Incidence of Psychosocial Comorbidities

*What are some of the “missed” psychosocial issues we need to share with the physician?*

## Chronic pain syndrome

- 80% depressed
- 70% anxiety/panic attacks
- 30-60% personality disorders
- 35% incidence of addiction
- Majority with maladaptive coping strategies

# Physicians Often Poorly Account For Psychosocial Issues

*Pain is treated as a vital sign. Suffering is not recognized.*

Physicians commonly underestimate the degree of psychosocial comorbidities in their pain patients unless psychometric testing is performed.

-Daubs, et al. J Bone Joint Surg AM. 2010

Patients complaining of severe pain and disability are at greatest risk of aberrant drug-taking behaviors.

This is why mental illness is strongly associated with opioid use for pain.

Those reporting the greatest pain and disability are most likely to be prescribed opioids.

# Not Adequately Accounting For Psychosocial Factors Has Consequences

## *Impact on outcomes*

Opioids for  
suffering rather  
than pain  
(chemical  
coping)

Back surgery for  
non-specific lower  
back pain

Spinal cord stimulators for  
failed back surgery

# Goals Of Addressing Psychosocial Issues With Treating MDs

*Foster optimal outcomes*

***Addressing psychosocial issues - especially suffering:***

- **Improves function**
- **Reduces healthcare utilization**
- **Optimizes RTW**

***Avoid undo compensability of psychosocial issues by:***

- **Limiting treatment to psychosocial issues related to general medical condition**
- **Cognitive behavioral therapy approach**
- **Using health and medical codes**

# A Word About Psychometric Testing

*Sometimes more in-depth psychosocial information is needed*

Screen for:

- Depression
- Anxiety
- Maladaptive coping behaviors (catastrophizing, fear-avoidance, injustice, disability conviction)
- Substance Use Disorders (family/personal history)
  - Alcohol, licit/illicit drugs, nicotine

# Biomedical Model Fails the Chronic Pain Patient

*And frustrates the clinician*

## Biomedical model can frustrate clinicians:

- Most physicians are provided little training in addressing psychosocial issues
- The medical system rewards procedures/discourages extra time with the patient

## Biomedical model leads doctors to offer pain interventions, even when unlikely benefit:

- Patients reporting the greatest pain and disability are provided the most diagnostic testing, the most procedures, and the most medications- with few positive results
- Those at greatest risk of misusing opioids are most likely to receive and continue use





# How Can You Communicate Better With Physicians?

# Understand How Doctors Process Information

*So they can better receive your information*

## **Doctors:**

- Make quick, fact-based decisions
- Value autonomy, especially clinical autonomy
- Prefer data-based arguments and learning
- Focus on the best interests of the patient and his or her family
- Seek rewards intrinsic (providing high quality care) and extrinsic (earning money)
- Struggle with the optimal way to be resource efficient and effective

Source: <http://www.impact-advisors.com/implementation/doctor-doctor-effectively-communicating-physicians-part/>



# **Let's Look At How Psychosocial Issues Hide In Plain Sight**

*Case Study*

# Claimant Mr. B Walks Into A Pain Medicine Office

*46-year-old male injured worker with DOI 4/17/2015*

## ■ **Diagnosis:**

- Degenerative disc disease, L5 and S1 radiculopathy, failed back syndrome, opioid induced constipation and hypogonadism
- Complains of left leg numbness and pain and back pain: 8/10

## ■ **Comorbidities:**

- Obesity, ADD, prior rotator cuff repair, possible alcohol abuse

## ■ **Medications:**

- Lyrica, OxyContin 20 mg, 6 per day; fentanyl patch 25 mcg every 48 hours (MEDD 240 mg); Xanax .5 mg, 3 per day, Relistor, Testosterone patch

## ■ **Treatments:**

- Laminectomy L4-5, repeat laminectomy L4-5 and L5-S1, fusion L4-S1. he has had multiple ESI, facet injections and facet neurotomy (radiofrequency)
- IW remains out of work. He drives a motorcycle and works on cars. He has three children under 12 and his wife also has chronic pain
- He is interested in additional medications or surgery to help his pain

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# Four Levels of Communication

# SOAR to Better Outcomes with Different Physician Types

## 1. Share Information

- Share psychosocial information you know about the IW

## 2. Offer Assistance

- Offer to help get more valuable psychosocial data, such as CBT eval

## 3. Arrange alternate solutions

- Suggest or arrange second opinions, pain program, physician change

## 4. Resist and Adjudicate

- UR, IME, litigation with back-up of psychosocial model

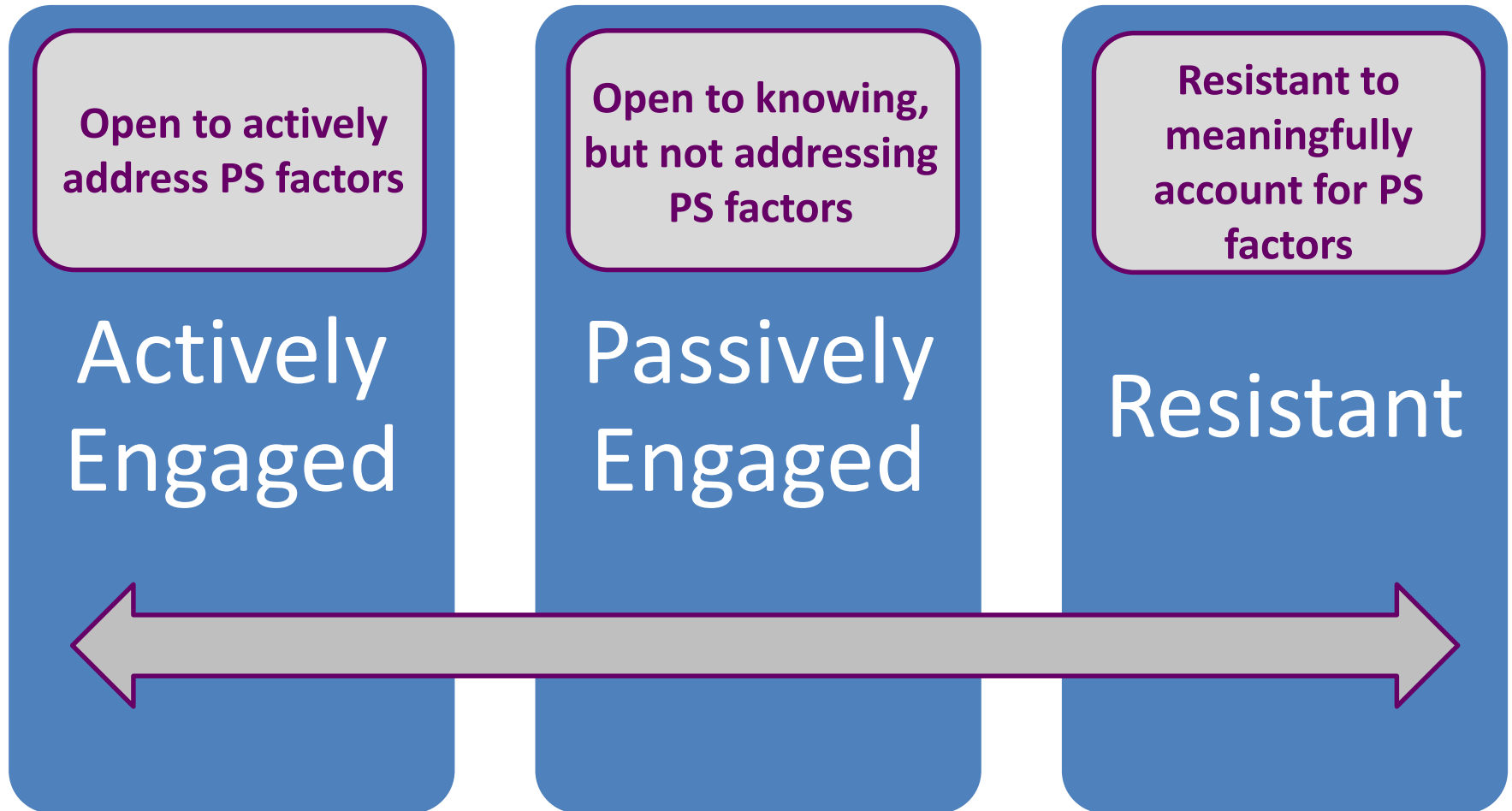


# Three Levels of Physician Engagement



# How To Communicate Better With Physicians

*Determine the physician's level engagement with psychosocial issues*



# If Mr. B Has An Actively Engaged Physician

*Share psychosocial information you have about the injured worker*

## ▪ The actively engaged physician tends to:

- Take a comprehensive history of Mr. B
- Include broad psychosocial history
- Focus on function, activity
- De-emphasize VAS
- Address pain behaviors head on
- Educate IW about non-bio pain issues

*He emphasizes Mr. B's PT and home exercise program. He resists medication escalation.*

## Your Intervention:

### SHARE information you have

- Past history: prior injuries, substance history, premorbid med list
  - First report
  - ED note
  - Consults
- Potential functional inconsistencies
  - Avocational activities
- Unrealistic goals
- Recent psychosocial assessment findings

# If Mr. B Has An Passively Engaged Physician

## *Offer assistance.*

### ▪ The passively engaged physician tends to:

- Take a comprehensive history
- Take a cursory psychosocial history
- Emphasizes VAS
- Cursory focus on function, activity
- May notice pain behaviors, but not their impact on pain reporting

### Your Intervention:

#### Offer assistance

- A CBT assessment
- Other psychosocial support
- Rehabilitative services such as specialized PT, pain program
- Information on latest guidelines on opioid risk
- Pre-visit MD conference or summary

*After hearing about Mr. B's pain rating of 8/10, he orders an MRI. Enumerates a number of medication and interventional treatment options. Willing to discuss rehabilitative options. May let Mr. B drive the care plan.*

# Psychosocial Interventions

## Evidence-based psychotherapeutic treatments:

Cognitive  
Behavioral  
Therapy

Mindfulness-  
based therapies

Psycho-  
education

Family/caregiver  
interventions

Self-help  
tools/apps

Coaching

# If Mr. B Has A Resistant Physician

## *Arrange alternatives*

- **The resistant physician tends to:**
  - Take a comprehensive history
  - A cursory psychosocial history
  - Heavy focus VAS
  - No meaningful functional measures
  - Ignores pain behaviors
  - Drives care to medication changes and escalating interventional care
  - Often does not let CM into the room

*After hearing about Mr. B's pain rating of 8/10, orders several diagnostic tests. Prescribes a number of medication changes and interventional treatment options. Provides a video on spinal cord stimulators.*

## **Your Intervention:**

### **Arrange Alternatives**

- Address liability and risk concerns
- Work with claims professional
- Educate IW
- Identify new provider
- Arrange second opinions
- Consider Pain programs

### **Resist and adjudicate**

- UR
- IME
- Enforce Standard of Care
- Ethics issues

# Enforcing Standard of Care (SOC)

## What would a reasonable and prudent physician do?

- First, do no harm
- Look to evidence-based literature
- Exhaust conservative evidence-based treatments
- Use sound medical judgment

**Failure to exhaust conservative evidence-based treatments prior to higher-risk or non-evidence-based treatments is a breach in the SOC and unethical.**



# Summary

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- Psychosocial issues are **ubiquitous** in complex pain
- Though obvious to us, they **may be less apparent** to treating physicians
- Physicians are **often poorly trained** in responding to psychosocial issues
- Communicating psychosocial concerns to physicians requires understanding of **how to engage** the individual physician
- **Case managers and adjustors can help physicians** manage psychosocial issues



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<https://www.surveymonkey.com/r/complexpainstrategies>

Tip: If your work computer has blocked Survey Monkey, access the link via your home computer.

# Question and Answer Session

*Submit your questions in the Q&A panel on the right of your screen.*

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